



2020 ANNUAL REPORT

What an incredible year it has been! It has been a year of unique challenges, changes and opportunities. The Agency met this challenging year with a positive attitude, while demonstrating courage, resiliency, and an enduring commitment to the clients we serve.

In July 2019, we were pleased to open our 28 South Main building in Randolph which had been empty for many years due to needing work. This was a large and very successful renovation project that was able to address the urgent housing and mental health needs in Orange County. The ability to address the social determinants of health, like housing, is critical for healthy people and communities.

In January 2020, the Agency's Executive Director retired after 35 years of service. This was a big change for the organization, but was mitigated by the announcement of Melanie Gidney as the new Executive Director who has worked for the organization for over 25 years in various roles. This was seamless as she had been helping to cover Linda's role while she was out on an extended medical leave. With this change, it also initiated a ripple effect of additional staff changes in the organization as we continue with our mission to provide leadership opportunities for employees at the agency who are ready and qualified to take on stronger roles.

At this same time, the entire world was on the cusp of a once-in-a century pandemic. In March, our country was significantly impacted by COVID-19 and we had to immediately transition to remote services. Clara Martin Center was deemed as "essential workers" by the State of Vermont. The agency was able to quickly and successfully transition to providing remote services to best support and treat our clients. This was a heroic effort by all staff to achieve this enormous change. We were successful in meeting the needs of our clients and communities in this acute phase, with details of the creative steps taken by the agency.

Parallel to this pandemic, our society has also been going through a period of significant racial and social unrest. New incidents of police violence have led to outrage within our communities. This has led many organizations, including our own, to reflect on our role in society, our role as advocates for our clients and evaluating racism in our workplace and community. As a result, we implemented a Racial and Social Justice Committee to help us evaluate our agency, challenge us to be better, and to be anti-racist.

This has been an unprecedented year and there was never a more important time to demonstrate our motto of "People Helping People." Clara Martin Center rose to this challenge and met the needs of our clients and staff with courage, conviction and bravery. The mental health and substance use needs of our communities have significantly increased as we have moved from the acute phase of the pandemic to the on-going, almost more challenging, chronic phase of COVID-19. We are committed to continuing our mission to support our communities through the pandemic. The services and expertise of our staff are needed now more than ever and the Agency remains committed to meeting these needs, while also balancing the needs of our staff. Through these times of social unrest and world health concerns, the purpose of the work we do has never been more clear: we are caretakers of our communities and an open door for those that are struggling.



**Thank you for going beyond
the call of duty. The
suggestions and help in this
time have kept my spirits up!**

- CMC Client



FY 2020 CLIENTS SERVED BY PROGRAM

Program Name	Total Hours	Number Served
Child & Family Program	12,526.18	532
Vocational Services	525.35	59
School Services	13,378.60	61
Community Support Program	16,402.00	155
Emergency Services	821.58	328
Residential Care*	1,594.00	22
Addiction Services	6,127.17	459
Adult Services	7,971.03	668
Criminal Justice Services	2,057.42	85
Access Services	828.00	1,025
TOTAL**	73,077.35	3,846

Central Vermont Substance Abuse Services (CVSAS)	6,404.57	456
Central Vermont Addiction Medicine (CVAM)	4,655.00	565

* Residential Care is reported in bed days not hours

** Clients may have been served in more than one program

Over the past eight years, 2,230 people have responded to our client satisfaction survey. According to the 2020 client satisfaction survey responses:

95.89% reported that Clara Martin Center treats them with dignity and respect.

89.55% reported that the services they received made a difference.

8.6 out of 10 people said they would refer a family member or friend to Clara Martin Center

CLARA MARTIN CENTER
STATEMENT OF FINANCIAL POSITION (Unaudited)
FOR THE MONTH ENDED JUNE 30, 2020

ASSETS

CURRENT ASSETS	JUNE 30, 2020	JUNE 30, 2019
Cash	\$ 4,900,220	\$ 2,466,609
Accounts receivable, net	176,471	126,866
Prepaid expenses	252,289	100,328
Other receivables	<u>175,668</u>	<u>255,284</u>
TOTAL CURRENT ASSETS	5,504,648	2,949,087
PROPERTY & EQUIPMENT	7,138,168	6,798,850
Less: Accumulated depreciation	<u>(3,228,382)</u>	<u>(3,039,981)</u>
TOTAL NET PROPERTY & EQUIPMENT	<u>3,909,786</u>	<u>3,758,869</u>
TOTAL OTHER ASSETS	<u>-</u>	<u>-</u>
TOTAL ASSETS	<u>\$ 9,414,434</u>	<u>\$ 6,707,956</u>

LIABILITIES & FUND BALANCE

CURRENT LIABILITIES	JUNE 30, 2020	JUNE 30, 2019
Accounts Payable	\$ 135,417	\$ 221,019
Short Term Notes Payable	-	641,076
Accrued Expenses	132,197	123,187
Payee Accounts	25,931	14,310
Accrued compensated absence	1,263,035	780,527
Due to CVSAS	296,571	38,129
Deferred revenue	<u>562,907</u>	<u>1,169,561</u>
TOTAL CURRENT LIABILITIES	<u>2,416,058</u>	<u>2,987,809</u>
LONG TERM LIABILITIES		
Deferred Compensation Liability	185,183	276,102
Long Term Debt	<u>2,771,787</u>	<u>974,748</u>
TOTAL LONG TERM LIABILITIES	<u>2,956,970</u>	<u>1,250,850</u>
NET ASSETS		
Unrestricted Net Assets	<u>4,041,406</u>	<u>2,469,297</u>
TOTAL NET ASSETS	<u>4,041,406</u>	<u>2,469,297</u>
TOTAL LIABILITIES & FUND BALANCE	<u>\$ 9,414,434</u>	<u>\$ 6,707,956</u>

Days cash on hand	154	79
Current Ratio	2.3	1.0
Debt/Equity Ratio	1.3	1.7

2020 STAFF ANNIVERSARIES

35 years:

Nancy Chamberlain

20 years:

Joy Appleton
 Krista Fiero
 Dawn Littlepage

15 years:

Michele Boutin
 Jenni Campbell
 Alexis Sargent

10 years:

Peter Butterfield
 Richard Lanza

5 years:

Jenny Beaudin	Dana Huston
Lyndsay Galluzzo	Patrick LeClerc
Mark Hamilton	Donna O'Neill

CONTACT US

Randolph: 802-728-4466
 Bradford: 802-222-4477
 Wilder: 802-295-1311

www.claramartin.org

24-Hour Emergency Service

1-800-639-6360

Walk In Clinic

Monday	12:00-2:00 PM	Bradford
Tuesday	2:00-4:00 PM	Randolph
Thursday	1:00-3:00 PM	Randolph
Friday	10:00-12:00 PM	Bradford